

Molly Moore  
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[mollymooreplz.com](http://mollymooreplz.com)

### EMPLOYMENT

**Washington University in St. Louis**  
Incoming Lecturer in Economics

St. Louis, MO  
Fall 2024-present

**Brown University**  
Adjunct Lecturer in Cognitive, Linguistic and Psychological Sciences

Providence, RI  
Spring 2024

### EDUCATION

**Harvard Kennedy School**  
PhD in Public Policy  
Fields: Judgment and Decision Making & Experimental Economics

Cambridge, MA  
May 2024

**Harvard University**  
A.B. with High Honors in Economics  
Secondary in Psychology, Spanish Citation

Cambridge, MA  
May 2017

### PUBLICATIONS

**Moore, M.,** Dorison, C. & Minson, J. (2023) The contingent reputational benefits of selective exposure to partisan information. *Journal of Experimental Psychology: General*

*Under review*

Exley, C., Hauser, O., **Moore, M.,** & Pezzuto, J. Beliefs about gender differences in social preferences. *Under review at the Quarterly Journal of Economics*

Voelkel, J., Stagnaro, M., ... **Moore, M.,** ... Rand, D., & Willer R. Megastudy identifying effective interventions to strengthen Americans' democratic attitudes. *Under review at Science*

*Manuscripts in preparation*

**Moore, M.** & Minson, J. Reputational benefits of Receptiveness.

**Moore, M.,** Lilgendahl, J., Dorison, C.A., Zabel, C., De Jong, J., Born, D., Srivastava, S., Ganz, M., & Lerner, J.S., Public narrative: Thirteen empirical studies of leadership measurement and development.

Wang, K., **Moore, M.** & Lerner, J.S. Partners in Crime: Gratitude increases Corrupt Collaboration.

Spohn, M. & **Moore, M.** Fighting fire with fire: the effect of language in political debates.

### PRESENTATIONS

**“Beliefs about gender differences in social preferences”**

Behavioral Decision Research in Management

2024

Eastern Economic Association

2024

Vienna University of Economics and Business

2024

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**“The contingent reputational benefits of selective exposure to partisan information”**

MIT Polarization Workshop	2023
Liberal Arts Behavioral and Experimental Economics Conference	2023
Society for Judgement and Decision Making Doctoral Student Symposium	2023
Society for Personality and Social Psychology	2023
Invited Presentation at Rand Lab, MIT	2022
Poster presented at the Society for Judgement and Decision Making Conference	2022
Poster presented at the Society for Judgement and Decision Making Conference	2021
Harvard Working Group in Political Psychology and Behavior	2021
Poster presented at the Society for Judgement and Decision Making Conference	2020

**“Partners in crime: Gratitude increases corrupt collaboration”**

Boston Judgement and Decision Making Day	2019
Poster presented at the Society for Judgement and Decision Making Conference	2019
Poster presented at the Society for Affective Society Conference	2019

**“The Power of Public Narrative: Twelve empirical studies of leadership measurement and development”**

Society for Personality and Social Psychology Conference	2021
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**“Using Social Media to Decrease Sexual Violence: Evidence from a Field Experiment”**

Poster presented at the Cultural Transmission of Social Norms Conference	2018
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**TEACHING AND PROFESSIONAL EXPERIENCE**

Teaching (Lead instructor)

• Making Decisions	2024
• Information and Decision Making	2024
• Economics of Information	2023

Teaching (Supporting role)

• Harvard Kennedy School Executive Education	2018–2024
• Game Theory with Applications to Social Behavior*	2017, 2020–2022
• Behavioral Science of Negotiations	2020–2021
• Leadership Decision Making	2020
• Macroeconomics	2018
• Econometrics	2017–2018
• Advanced Intermediate Microeconomics	2017
• Social Psychology	2017
• The Invisible Hand: What Game Theory Reveals about Social Behavior*	2017
• Calculus II (Venice, Italy) 2017–2018	
• Calculus I*	2014–2017

\*Recipient of Bok Center Teaching Award

Professional Experience

• Harvard Executive Education, <i>Research Assistant</i>	2019
• Ideas42, <i>Research Assistant</i>	2017–2018
• Yale Applied Cooperation Team, <i>Research Affiliate</i>	2016–2018

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## GRANTS, HONORS, AND SERVICE ACTIVITIES

### Grants

**Dissertation Completion Fellowship** 2023  
**Harvard Program on Negotiation Next Generation Grant** 2020  
**Harvard Kennedy School Dean's Research Fund Award** (with Julia Minson) 2020

### Honors

**Best Student Poster Award**, Society for Judgment and Decision Making 2022  
**Hoopes Prize Nomination** for Senior Thesis in Economics 2017  
**National Merit Scholar** 2013

### Service

**Society of Judgment and Decision Making D&I Committee Member** 2022–2024  
**Ad hoc Reviewer** for the *Journal of Economic Behavior and Organization, Personality and Social Psychology Bulletin*  
**Peer Mentor** for two Public Policy PhD students 2019–present

## ATHLETICS

### **USROWING NATIONAL TEAM**

**US Paralympic Training Center/Community Rowing Inc.** 2017–2023  
**Harvard-Radcliffe Varsity Heavyweight Crew** 2013–2017

- 2019 World Champion in the PR3 Women's Pair
- 3x National Team member
- USRowing Diversity, Equity and Inclusion Committee Member
- C.R.A.S.H.-B.'s Board Member
- 5x HOOCR Gold Medalist
- Women in Sports Foundation Travel & Training Fund 2018 Grant Recipient

### **CROSSFIT GAMES**

**CrossFit Boston** 2018–present

- 2x CrossFit Games Medalist: Lower Adaptive Division
- Subject Matter Expert for the Adaptive Training Academy
- CF-L2

## REFERENCES

**Dr. Julia Minson**  
[julia\\_minson@hks.harvard.edu](mailto:julia_minson@hks.harvard.edu)

**Dr. Christine Exley**  
[clexley@gmail.com](mailto:clexley@gmail.com)

**Dr. Jennifer Lerner**  
[jennifer\\_lerner@hks.harvard.edu](mailto:jennifer_lerner@hks.harvard.edu)

**Dr. Erez Yoeli**  
[eyoeli@mit.edu](mailto:eyoeli@mit.edu)