

Molly Moore  
[mollym@wustl.edu](mailto:mollym@wustl.edu)  
[mollymooreplz.com](http://mollymooreplz.com)

### EMPLOYMENT

**Washington University in St. Louis**  
Lecturer in Economics  
Co-director of the MISSEL laboratory

St. Louis, MO  
Fall 2024-present

**Brown University**  
Adjunct Lecturer in Cognitive, Linguistic and Psychological Sciences

Providence, RI  
Spring 2024

### EDUCATION

**Harvard Kennedy School**  
PhD in Public Policy  
Fields: Judgment and Decision Making & Experimental Economics

Cambridge, MA  
May 2024

**Harvard University**  
A.B. with High Honors in Economics  
Secondary in Psychology, Spanish Citation

Cambridge, MA  
May 2017

### PUBLICATIONS

Exley, C., Hauser, O., **Moore, M.** & Pezzuto, J. (2025) Believed gender differences in social preferences. *The Quarterly Journal of Economics*

Voelkel, J., Stagnaro, M., ... **Moore, M.**, ... Rand, D., & Willer R. (2024) Megastudy testing 25 interventions to reduce antidemocratic attitudes and partisan animosity. *Science*

**Moore, M.**, Dorison, C. & Minson, J. (2023) The contingent reputational benefits of selective exposure to partisan information. *Journal of Experimental Psychology: General*

*Manuscripts under review*

Minson, J., ... **Moore, M.**, ... & Erlich, A. Countering Authoritarian Censorship via Grassroots Communication Campaigns: Evidence from an Experimental Mega-Study in Wartime Russia

*Manuscripts in preparation*

**Moore, M.**, Lilgendahl, J., Dorison, C.A., Zabel, C., De Jong, J., Born, D., Srivastava, S., Ganz, M., & Lerner, J.S., Stories that Move People: Examining Public Narrative in Leadership.

**Moore, M.** Tulan, D. & Minson, J. Reputational benefits of Receptiveness.

Spohn, M. & **Moore, M.** Fight Fire with Fire: A politician's dilemma mapping of the reputational effects of conversational receptiveness.

**Moore, M.** & Yoeli., E. An Introductory Course on Game Theory and Social Behavior.

Wang, K., **Moore, M.** & Lerner, J.S. Partners in Crime: Gratitude increases Corrupt Collaboration.

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## PRESENTATIONS

### **“Beliefs about gender differences in social preferences”**

Society for Judgement and Decision Making	2024
Behavioral Decision Research in Management	2024
Eastern Economic Association	2024
Vienna University of Economics and Business	2024

### **“The contingent reputational benefits of selective exposure to partisan information”**

MIT Polarization Workshop	2023
Liberal Arts Behavioral and Experimental Economics Conference	2023
Society for Judgement and Decision Making Doctoral Student Symposium	2023
Society for Personality and Social Psychology	2023
Invited Presentation at Rand Lab, MIT	2022
Poster presented at the Society for Judgement and Decision Making Conference	2022
Poster presented at the Society for Judgement and Decision Making Conference	2021
Harvard Working Group in Political Psychology and Behavior	2021
Poster presented at the Society for Judgement and Decision Making Conference	2020

### **“Partners in crime: Gratitude increases corrupt collaboration”**

Boston Judgement and Decision Making Day	2019
Poster presented at the Society for Judgement and Decision Making Conference	2019
Poster presented at the Society for Affective Society Conference	2019

### **“The Power of Public Narrative: Twelve empirical studies of leadership measurement and development”**

Society for Personality and Social Psychology Conference	2021
Behavioral Science and Policy Association	2026

### **“Using Social Media to Decrease Sexual Violence: Evidence from a Field Experiment”**

Poster presented at the Cultural Transmission of Social Norms Conference	2018
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## TEACHING AND PROFESSIONAL EXPERIENCE

### Teaching (Lead instructor)

• Behavioral and Experimental Economics (WashU)	2025
• Game Theory and Social Behavior (WashU)	2025, 2026
• Microeconomics (WashU)	2024, 2025
• Sophomore Research Tutorial (WashU)	2024, 2026
• Making Decisions (Brown)	2024
• Information and Decision Making (Brown)	2024
• Economics of Information (Harvard)	2023

### Teaching (Supporting role)

• Harvard Kennedy School Executive Education	2018–2024
• Game Theory with Applications to Social Behavior*	2017, 2020–2022
• Behavioral Science of Negotiations	2020–2021
• Leadership Decision Making	2020
• Macroeconomics	2018
• Econometrics	2017–2018

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- Advanced Intermediate Microeconomics 2017
- Social Psychology 2017
- The Invisible Hand: What Game Theory Reveals about Social Behavior\* 2017
- Calculus II (Venice, Italy) 2017–2018
- Calculus I\* 2014–2017

\*Recipient of Bok Center Teaching Award

Professional Experience

- College Board, *AP Microeconomics Visiting Fellow* 2025
- Harvard Executive Education, *Research Assistant* 2019
- Ideas42, *Research Assistant* 2017–2018
- Yale Applied Cooperation Team, *Research Affiliate* 2016–2018

**GRANTS, HONORS, AND SERVICE ACTIVITIES**

Grants

- Dissertation Completion Fellowship** 2023
- Harvard Program on Negotiation Next Generation Grant** 2020
- Harvard Kennedy School Dean's Research Fund Award** (with Julia Minson) 2020

Honors

- Best Student Poster Award**, Society for Judgment and Decision Making 2022
- Hoopes Prize Nomination** for Senior Thesis in Economics 2017
- National Merit Scholar** 2013

Service

- Co-supervisor for (6) Economics Honors Theses** 2024-2025
- Supervisor for (1) Economics Masters Honors Thesis** 2024-2025
- WashU Economics Undergraduate Research Coordinator** 2024-present
- Master's Program and Undergraduate Curriculum Committee Member** 2025-present
- Society of Judgment and Decision Making D&I Committee Member** 2022–2024
- Peer Mentor** for (2) Public Policy PhD students 2019–2024
- Ad hoc Reviewer** for the *Journal of Economic Behavior and Organization*, *Experimental Economics*, *Personality and Social Psychology Bulletin*, *Women in Sport and Physical Activity Journal*, *SJDM's Featured Research*, *WashU SURGE Program*

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**ATHLETICS**

**USROWING NATIONAL TEAM**

**US Paralympic Training Center/Community Rowing Inc.**

2017–2023

**Harvard-Radcliffe Varsity Heavyweight Crew**

2013–2017

- 2019 World Champion in the PR3 Women's Pair
- 3x National Team member
- USRowing Inclusion & Community Impact Committee Member
- Former C.R.A.S.H.-B.'s Board Member
- 5x HOCR Gold Medalist
- Women in Sports Foundation Travel & Training Fund 2018 Grant Recipient

**CROSSFIT GAMES ATHLETE & COACH**

**CrossFit Ready2Live**

2024-present

**CrossFit Boston**

2018–2024

- 2x CrossFit Games Medalist: Lower Adaptive Division
- Subject Matter Expert for the Adaptive Training Academy
- CF-L2 coach