

Molly Moore
mollymoore@g.harvard.edu

EDUCATION

Harvard Kennedy School
PhD Candidate in Public Policy
Focus in Judgement and Decision Making and Experimental Economics
Advised by Dr. Jennifer Lerner and Dr. Julia Minson

Cambridge, MA
Fall 2018-present

Harvard University
A.B. degree, High Honors in Economics
Secondary in Psychology, Spanish Citation

Cambridge, MA
May 2017

PUBLICATIONS

Under review

Moore, M., Dorison, C. & Minson, J. The reputational benefits of selective exposure to partisan information.

Exley, C., Hauser, O., **Moore, M.**, & Pezzuto, J. Beliefs about gender differences in social preferences.

In preparation

Lerner, J.S., **Moore, M.**, Dorison, C.A., Zabel, C., De Jong, J., Born, D., Lilgendahl, J., Srivastava, S., & Ganz, M. Public narrative: Thirteen empirical studies of leadership measurement and development.

Moore, M. & Minson, J. Reputational benefits of Conversational Receptiveness.

Wang, K., **Moore, M.** & Lerner, J.S. Partners in Crime: Gratitude increases Corrupt Collaboration.

PRESENTATIONS

“The role of social signaling in selective exposure to information”

Poster presented at the Society for Judgement and Decision Making Conference
Harvard Working Group in Political Psychology and Behavior
Poster presented at the Society for Judgement and Decision Making Conference

Fall 2021
Fall 2021
Fall 2020

“Partners in crime: Gratitude increases corrupt collaboration”

Boston Judgement and Decision Making Day
Poster presented at the Society for Judgement and Decision Making Conference
Poster presented at the Society for Affective Society Conference

Fall 2019
Fall 2019
Spring 2019

“The Power of Public Narrative:

Twelve empirical studies of leadership measurement and development”
Society for Personality and Social Psychology Conference

Spring 2021

“Using Social Media to Decrease Sexual Violence: Evidence from a Field Experiment”

Poster presented at the Cultural Transmission of Social Norms Conference

Fall 2018

GRANTS, HONORS, AND SERVICE ACTIVITIES

Grants

Harvard Program on Negotiation Next Generation Grant, 2020

Harvard Kennedy School Dean’s Research Fund Award (with Julia Minson), 2020

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Honors

Hoopes Prize Nomination for Senior Thesis in Economics, Advised by Dr. Erez Yoeli, 2017
National Merit Scholar, 2013

Service

Society of Judgment and Decision Making D&I Committee Member, 2022-present

TEACHING AND RESEARCH EXPERIENCE

Teaching

- Behavioral Science of Negotiations, *Course Coach* (Instructor: Julia Minson), Fall 2020-Fall 2021
- Game Theory with Applications to Social Behavior, *Teaching Fellow* (Instructors: Erez Yoeli & Moshe Hoffman), Fall 2017*, 2020*, 2021*
- Leadership Decision Making, *Teaching Fellow* (Instructor: Jennifer Lerner), Spring 2020†
- Harvard Kennedy School Executive Education, *Curriculum Coach* (Faculty Chair: Jennifer Lerner), Fall 2018-Fall 2021
- Advanced Intermediate Microeconomics, *Head Teaching Fellow* (Instructor: Edward Glaeser), Fall 2017
- Macroeconomics, *Head Teaching Fellow* (Instructor: Christopher Foote), Spring 2018
- Econometrics, *Teaching Fellow* (Instructor: Gregory Bruich), Spring 2018
- Econometrics, *Teaching Fellow* (Instructor: Elie Tamer), Fall 2017
- Social Psychology, *Teaching Fellow* (Instructor: Fiery Cushman), Spring 2017
- The Invisible Hand: What Game Theory Reveals about Social Behavior, *Teaching Fellow* (Instructor: Bethany Burum), Spring 2017*
- Calculus II, *Teaching Fellow* (Instructors: Wes Cain, Robin Gottlieb, and Brendan Kelly), Summer 2017-Summer 2018◇
- Calculus I, *Course Assistant* (Instructor: Brendan Kelly), Spring 2014-Spring 2017*

*Recipient of Bok Center Teaching Award

†Gave a guest lecture on Social Influence

◇2017 taught in Venice, Italy as part of the Harvard Summer School program

Research

- Harvard Executive Education, *Research Assistant*, (Supervisor: Christopher Robichaud), 2019
- Ideas42, *Research Assistant*, (Supervisor: Omar Parbhoo), 2017-2018
- Yale Applied Cooperation Team, *Research Assistant*, (Supervisor: Erez Yoeli), 2016-2018

ROWING

USROWING NATIONAL TEAM

US Paralympic Training Center/Community Rowing Inc.

Harvard-Radcliffe Varsity Heavyweight Crew

- 2019 World Champion in the PR3 Women's Pair
- USRowing Diversity, Equity and Inclusion Committee Member
- C.R.A.S.H.-B.'s Board Member
- First alternate for the 2016 & 2020 Paralympics
- 5x HOCR Gold Medalist
- Women in Sports Foundation Travel & Training Fund 2018 Grant Recipient

Boston, MA

Summer 2017-present

Fall 2013-Spring 2017