

Molly Moore  
[mollymoore@g.harvard.edu](mailto:mollymoore@g.harvard.edu)  
[mollymooreplz.com](http://mollymooreplz.com)

## EDUCATION

### **Harvard Kennedy School**

PhD Candidate in Public Policy

Focus in Judgment and Decision Making & Experimental Economics

Advised by Dr. Julia Minson and Dr. Jennifer Lerner

Cambridge, MA

Expected graduation: 2024

### **Harvard University**

A.B. degree, High Honors in Economics

Secondary in Psychology, Spanish Citation

Cambridge, MA

May 2017

## PUBLICATIONS

### Requested revisions

**Moore, M.**, Dorison, C. & Minson, J. The reputational benefits of selective exposure to partisan information.

*Resubmitted at the Journal for Experimental Psychology: General*

Exley, C., Hauser, O., **Moore, M.**, & Pezzuto, J. Beliefs about gender differences in social preferences. *Reject & resubmit at the Quarterly Journal of Economics*

### Manuscript in preparation

Lerner, J.S., **Moore, M.**, Dorison, C.A., Zabel, C., De Jong, J., Born, D., Lilgendahl, J., Srivastava, S., & Ganz, M. Public narrative: Thirteen empirical studies of leadership measurement and development.

Wang, K., **Moore, M.** & Lerner, J.S. Partners in Crime: Gratitude increases Corrupt Collaboration.

Voelkel, J., Stagnaro, M., ... **Moore, M.**, ... Rand, D., & Willer R. Megastudy identifying effective interventions to strengthen Americans' democratic attitudes.

### Data collection in progress

**Moore, M.** & Minson, J. Reputational benefits of Receptiveness.

## PRESENTATIONS

### **“The role of social signaling in selective exposure to information”**

Invited Presentation at Rand Lab, MIT

2022

Poster presented at the Society for Judgement and Decision Making Conference

2022

Poster presented at the Society for Judgement and Decision Making Conference

2021

Harvard Working Group in Political Psychology and Behavior

2021

Poster presented at the Society for Judgement and Decision Making Conference

2020

### **“Partners in crime: Gratitude increases corrupt collaboration”**

Boston Judgement and Decision Making Day

2019

Poster presented at the Society for Judgement and Decision Making Conference

2019

Poster presented at the Society for Affective Society Conference

2019

### **“The Power of Public Narrative:**

**Twelve empirical studies of leadership measurement and development”**

2021

Society for Personality and Social Psychology Conference

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“Using Social Media to Decrease Sexual Violence: Evidence from a Field Experiment”  
Poster presented at the Cultural Transmission of Social Norms Conference

2018

### GRANTS, HONORS, AND SERVICE ACTIVITIES

#### Grants

**Harvard Program on Negotiation Next Generation Grant**, 2020

**Harvard Kennedy School Dean’s Research Fund Award** (with Julia Minson), 2020

#### Honors

**Best Student Poster Award**, Society for Judgment and Decision Making, 2022

**Hoopes Prize Nomination** for Senior Thesis in Economics, Advised by Dr. Erez Yoeli, 2017

**National Merit Scholar**, 2013

#### Service

**Society of Judgment and Decision Making D&I Committee Member**, 2022-present

**Peer Mentor** for two Public Policy PhD students, 2019-present

### TEACHING AND RESEARCH EXPERIENCE

#### Teaching (Leading role)

- Economics of Information, Spring 2023

#### Teaching (Supporting role)

- Behavioral Science of Negotiations, *Course Coach* (Instructor: Julia Minson), Fall 2020-Fall 2021
- Game Theory with Applications to Social Behavior, *Teaching Fellow* (Instructors: Erez Yoeli & Moshe Hoffman), Fall 2017\*, 2020\*, 2021\*, 2022\*
- Leadership Decision Making, *Teaching Fellow* (Instructor: Jennifer Lerner), Spring 2020†
- Harvard Kennedy School Executive Education, *Curriculum Coach* (Faculty Chair: Jennifer Lerner), Fall 2018-Fall 2022
- Advanced Intermediate Microeconomics, *Head Teaching Fellow* (Instructor: Edward Glaeser), Fall 2017
- Macroeconomics, *Head Teaching Fellow* (Instructor: Christopher Foote), Spring 2018
- Econometrics, *Teaching Fellow* (Instructor: Gregory Bruich), Spring 2018
- Econometrics, *Teaching Fellow* (Instructor: Elie Tamer), Fall 2017
- Social Psychology, *Teaching Fellow* (Instructor: Fiery Cushman), Spring 2017
- The Invisible Hand: What Game Theory Reveals about Social Behavior, *Teaching Fellow* (Instructor: Bethany Burum), Spring 2017\*
- Calculus II, *Teaching Fellow* (Instructors: Wes Cain, Robin Gottlieb, and Brendan Kelly), Summer 2017-Summer 2018◇
- Calculus I, *Course Assistant* (Instructor: Brendan Kelly), Spring 2014-Spring 2017\*

\*Recipient of Bok Center Teaching Award

†Gave a guest lecture on Social Influence

◇2017 taught in Venice, Italy as part of the Harvard Summer School program

#### Research

- Harvard Executive Education, *Research Assistant*, (Supervisor: Christopher Robichaud), 2019
- Ideas42, *Research Assistant*, (Supervisor: Omar Parbhoo), 2017-2018
- Yale Applied Cooperation Team, *Research Assistant*, (Supervisor: Erez Yoeli), 2016-2018

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**ATHLETICS**

**USROWING NATIONAL TEAM**

**US Paralympic Training Center/Community Rowing Inc.**

**Harvard-Radcliffe Varsity Heavyweight Crew**

- 2019 World Champion in the PR3 Women's Pair
- 3x National Team member
- USRowing Diversity, Equity and Inclusion Committee Member
- C.R.A.S.H.-B.'s Board Member
- 5x HOOR Gold Medalist
- Women in Sports Foundation Travel & Training Fund 2018 Grant Recipient

Boston, MA  
Summer 2017-present  
Fall 2013-Spring 2017

**CROSSFIT GAMES**

**CrossFit Boston**

- Silver Medalist at the 2022 CrossFit Games: Lower Adaptive Division
- Bronze Medalist at Wodapalooza 2022

Boston, MA  
2018-present